

Epson America, Inc.

The Company

Epson America, Inc. is the U.S. affiliate of Japan-based Seiko Epson Corporation, a global technology company at the forefront of technological revolutions in imaging, robotics, precision machinery and electronics. Epson offers an extensive array of award-winning image capture and image output products for the consumer, photographic, business and graphic arts markets. The company is also a leading supplier of value-added point-of-sale (POS) printers and transaction terminals for the retail market. Founded in 1975, Epson America Inc. is headquartered in Long Beach, California. Their primary distribution center is located in Indianapolis, IN.

The Opportunity

Based on business growth, it became apparent that the 550,000 sq. ft. Indianapolis, IN, distribution facility would soon no longer be able to adequately meet the needs of the Epson America supply chain. A larger, more optimal facility would be needed. Initially, the new facility was going to be built from the ground up and would be based on a design developed by the Epson team with the assistance of their contractor. However, as the design was being developed, Epson determined that a supply chain consulting firm would need to be engaged to ensure that the facility was optimally designed and operational within the defined seven months. enVista was the supply chain consulting firm selected for this challenge.

enVista's Solution

enVista was retained to review the Epson warehouse design, recommend improvements and then completely manage the move from the 550,000 sq. ft. facility to a new, 750,000 sq. ft. facility. At the time enVista was engaged, the new facility had just started to be built (tilt up walls up, no slab). enVista managed the contractors, material handling vendors and internal resources. enVista became the project manager for the entire project and assumed control of all individual project plans (operations, IT, etc.), including consolidating and updating approximately 2,000 tasks. enVista worked with all resources to eliminate constraints and to keep the project on track. enVista consultants conducted weekly status update meetings and held the team accountable for any tasks that were behind schedule. A plan of action was immediately put into place for tasks that were not on target. enVista directed the entire team and managed the entire process.

The Results

- Design changes were made as needed to optimize the operation.
- The new facility was up and running in seven (7) months from the time enVista was engaged.
- The move was made without missing any delivery dates and Epson's customers experienced business as usual.
- The new facility optimizes labor, equipment and space.
- There were no major issues and the Epson team was extremely satisfied.
- Epson has subsequently engaged enVista in numerous other projects based on the significant results Epson achieved from this facility design project and the positive experience they had with enVista.



For more information on enVista's Supply Chain Solutions, please call 877-684-7700 or contact inforequest@envistacorp.com