



Leading Supply Chain &  
Enterprise Consulting Solutions





# LET'S SOLVE YOUR COMPLEX **SUPPLY CHAIN** CHALLENGES.

enVista is a leading supply chain and enterprise consulting firm and the premier provider of supply chain technology & strategy services, automation & robotics, Microsoft solutions and IT managed services.

enVista's unique ability to consult, implement and operate across supply chain, IT and enterprise technology solutions allows mid-market and Fortune 100/5000 companies to leverage enVista as a trusted advisor across their enterprises.

We bring over 20 years of unmatched domain expertise and innovative solutions across **supply chain, commerce, transportation and information technology** to accelerate target business outcomes. Our solutions span:



Consulting and solutions delivery is in our DNA.  
**Let's have a conversation.®**

## WELCOME!

Thank you for your interest in getting to know enVista.

When we founded enVista in 2002, we had a vision – to enable commerce and supply chain leaders to improve efficiencies, profitability and customer service. Our client results focus, Guiding Principles and determination ‘to give more in value than we receive in payment’ remain unchanged more than 20 years later.

Some things have changed, of course. Your commerce evolved from purely physical to physical and digital, as did our solutions and expertise. In fact, we are proud to be the only provider in the market that can truly address complex end-to-end supply chain and omnichannel challenges.

All of this innovation has led to immense growth. However, I am most proud of the enduring relationships we have built and the impact we continue to make on our associates, clients and communities. As a global team, we are aligned and focused on leaving a lasting legacy of growth, innovation, sustainability, DE&I and philanthropy – and having fun while we're at it.

Solutions delivery is in our DNA. Let's join forces to build your business – and a better, brighter world – together to enable your vision. I look forward to it.

Sincerely,

*John Stitz*

CEO





# THE SOLUTIONS YOU NEED



## Consulting

enVista's consulting solutions across your end-to-end omnichannel commerce and supply chain operations focus on your most critical challenges and opportunities and accelerate and maximize your target business outcomes. Enhance customer service, drive profitability, optimize commerce and foster supply chain efficiencies.

- Supply Chain
- Retail Commerce
- Transportation
- Distribution & Warehousing
- Software Selection & Implementation
- Digital Transformation
- BI & Analytics
- Inventory Optimization



## Technology

enVista's transformative technology solutions are designed to solve the complex commerce and supply chain challenges of today's organizations. Our innovative technology supports company growth, profitability and competitive advantage.

- Retail Systems
- Supply Chain Systems
- Microsoft



## Managed Services

Our managed services solutions enable clients to focus on higher value-add efforts while outsourcing day-to-day maintenance-focused activities. By realigning assets, businesses can prioritize tasks that are crucial to moving their organizations forward, such as innovation, continuous improvement and the customer experience.

- IT Managed Services
- Microsoft Application Management
- Service Desk
- Governance
- Transition & Transformation
- Product Sourcing



## Automation

Partner with enVista's highly experienced experts to develop a comprehensive IT strategy and roadmap and to augment existing staff and capabilities. enVista provides a full range of technology solutions, including hosting (cloud and on-premise), compliance and security, UX/UI design, managed services and much more.

- Design Build Services
- Material Handling Consulting
- Robotics Integration
- Warehouse Control Systems





# CONSULTING

## Supply Chain

Achieve optimal balance and flexibility by aligning supply networks and operating models with the overall business strategy.

- Supply Chain Network Design
- Omnichannel Strategy
- IT Application Roadmap
- Direct to Consumer
- Inventory Management & Optimization
- S&OP
- Product Development and Sourcing Strategy
- Risk Mitigation
- 3PL Evaluation & Selection
- Transformation Management

## Retail

Deliver superior customer experiences with well-executed omnichannel strategies and end-to-end retail supply chain solutions.

- Customer Experience
- Omnichannel Fulfillment
- Merchandising & Allocation
- Master Data Management
- Product Lifecycle Management
- Store Operations
- Digital Commerce

## Distribution & Warehousing

Optimize people, processes and technology to lower costs and ensure your facilities are running at peak performance.

- Warehouse Design
- Workforce Management
- Lean Process Improvements
- DC Optimization
- Warehouse Capacity Analysis
- Automation Analysis
- Slotting Analysis

## Transportation

Reduce transportation costs with enVista's expertise in implementing transportation solutions, managing operations and auditing carrier invoices.

- Network & Route Optimization
- Fleet Management
- Transportation Strategy

## Digital Business Transformation

Energize your business by defining your strategic intentions and omnichannel go-to-market strategies by recasting and aligning end-to-end functional strategies and processes.

- Operating Model Revitalization
- Supply Chain Optimization
- Transportation Optimization
- Warehouse Optimization
- Digital Optimization

## Software Selection & Implementation

Remove the guesswork from supply chain software selection & implementation and adopt supply chain systems that will support company growth and generate efficiencies.

- Requirements Analysis
- System Evaluation
- System Selection

## Inventory Optimization

Leverage smart inventory placement, product flow and segmentation to develop robust omnichannel fulfillment strategies driven by customer demand.

- Multi-Echelon Optimization
- Segmentation
- Product Lifecycle Management
- Forecast Accuracy
- Big Data Analytics

## BI & Analytics

Maximize and accelerate business results by aligning your business decisions with your data assets through key performance indicators (KPIs), predictive insights and data.

- AI-Powered Dynamic Inventory Allocation
- Order Orchestration & Fulfillment
- Sales & Operations Planning
- Transportation
- Distribution Center & Warehouse Optimization

## Solution Accelerators

### Change Management & Training

enVista's change management consulting team works hand-in-hand with your project team to execute the change management plan through each phase of a project, as well as provide tailored training sessions.

### Program & Project Management

Using enVista's enABLE® project management methodology, our program & project managers provide clear visibility and determine the correct deployment of resources and capital for success, as well as streamline projects and drive organizational change where needed.





# TECHNOLOGY



# MANAGED SERVICES

## Supply Chain Systems

Select supply chain systems that will support company growth, generate efficiencies, reduce labor costs and enable process improvements with enVista's proven methodology.

- Warehouse Management Systems
- Transportation Management Systems
- Labor Management Systems
  - enCompass™

## Retail Systems

Anticipate, forecast and distribute the right assortment in the right quantities at the right time for the right price to satisfy customers' demand.

- Merchandise Planning
- Allocation & Replenishment
- Pricing Promotion/Markdown Optimization
- Item Assortment
- Store Inventory Balancing
- Demand Planning & Forecasting

## Microsoft

Benefit from having a single partner that can address all needs across the Microsoft platform with enVista – a certified Gold Partner across all three Microsoft clouds.

- Dynamics 365
  - Finance
  - Supply Chain Management
  - Business Central
  - Commerce
  - Human Resources
  - Project Operations
  - Sales
  - Field Service
  - Customer Service
  - Marketing
- Microsoft 365
- Power Platform
  - Power BI
  - Power Apps
  - Power Automate
  - Power Virtual Agents
  - Mix Reality
  - enVista 365
  - Pricing
  - Advanced Labels
  - Advanced Notes
  - Advanced Inventory Reservations
  - Azure

## IT Managed Services

Resolve issues early with flexible and scalable pay-per-use managed IT services which serve as a foundation for your digital transformation journey and enable continuous improvement.

## Microsoft Application Management

Transform your enterprise with proactive management for your legacy and SaaS Microsoft applications with enVista's Microsoft Application Management Services to enable flexibility, scalability and speed to grow your business.

## Value-Added Solutions

### Governance

Benefit from an accountability framework for delivery of service. enVista provides the operating model that overlays our contractual obligations with our clients that defines priorities and responsibilities with team assignments between enVista and our clients.

### Transition & Transformation

Ensure seamless, efficient and effective implementations of all enVista services. When activating new services with enVista, our clients benefit from our qualified transition and transformation professionals along with their dedication and experience in providing scalable project management capabilities.

### Product Sourcing

Strategic business partnerships with industry-leading solution vendors allow enVista to provide clients an optimized price and access to best-of-breed technology while minimizing the number of vendor relationships to manage.

### Service Desk

Create a comprehensive, central hub for all supported IT, applications and selected non-IT business needs. Our omnichannel service desk includes digital and live channels via phone, email or chat along with direct channels for face-to-face and onsite support services.





# AUTOMATION

## Design Build Services

Reduce risk, project timeline and costs with enVista's single source of responsibility approach to design build services, which allows for the complete transition from design to implementation within one company.

## Material Handling Consulting

Meet your omnichannel goals with solutions that will increase fulfillment accuracy and speed through implementation of the most cost-effective system where material flow and data flow are synchronized. enable process improvements with enVista's proven methodology.

- Automation System Engineering
- Automation System Implementation

## Robotics Integration

Determine the right robotics application for your organization to significantly reduce the total cost of ownership and time to value and deliver significant efficiency and reductions in labor dependencies.

- Proof of Concept

## Warehouse Control Systems (WCS)

Leverage a single source, objective integration service that best enables your business to select and implement the right WCS solution to keep automated distribution center operations running smoothly.

## Solution Accelerators

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enVista's change management consulting team works hand-in-hand with your project team to execute the change management plan through each phase of a project, as well as provide tailored training sessions.

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# OUR APPROACH

## enVista's Consult-Implement-Operate (CIO) Model

enVista's CIO model is the core of our business. This model sets us apart from other consulting firms that simply consult or implement systems on a project-by-project basis. enVista consults with our clients' teams to understand their business goals and to analyze their operations, from suppliers to consumer. enVista then implements solutions, integrating them to specifically address the client's unique requirements. And, as it makes strategic sense, we will also operate those solutions on their behalf.

As a result of our extensive implementation and operations experience, enVista is intimately familiar with the systems that we recommend and implement. enVista's deep source to consumption experience means our clients can partner with a single, trusted firm that will take a holistic approach to their supply chain and directly address all of their supply chain requirements.

Many of our clients cite their ability to call us with unrelated challenges and our willingness to do whatever it takes to ensure their personal and organizational success as some of the key reasons they partner with us year after year.

### CONSULT

Consulting is in our DNA. We develop custom solutions for you.

### IMPLEMENT

We implement hundreds of solutions to reduce project timeframes and time to value.

### OPERATE

Our partnership doesn't end at implementation – we can operate solutions for you as needed.



# enVista QUICK FACTS

- Leading supply chain and enterprise consulting firm serving thousands of the world's leading brands
- Founded in 2002 by John Stitz, CEO, and Jim Barnes
- Headquartered in Indianapolis, Indiana
- 450+ associates across the globe – and growing
- Premier provider of supply chain technology & strategy services, automation & robotics, Microsoft solutions and IT managed services
- Named to Inc. Magazine's 500/5000 List as one of America's fastest-growing, privately-held companies for eight consecutive years

## Industry Recognition



## Here's what our clients have to say...

“ enVista offers us the capability to very quickly, and in a targeted approach, address anomalies in the supply chain, ultimately improving our deliveries to our customers. ”

**Oliver Huber – Director of Global Logistics**  
**Lutron**

“ The enVista team is extremely knowledgeable with great insights about end-to-end supply chain management. Their willingness to help at all fronts coupled with vast experience in leadership roles in different organizations proved to be a great package for our internal team at Renfro. ”

**Sahil Anand – Director of S&OP**  
**Renfro Corporation**

“ After more than two years of planning and COVID-19 interruptions, we went live on our new WMS software and are thrilled with the results. I cannot recommend enVista enough as a valued partner for helping us get this project through the first checkpoint. ”

**Shannon Adams – VP of Information Technology**  
**Big Rock Sports**

## Partial Client List

- |                     |                        |                |                        |
|---------------------|------------------------|----------------|------------------------|
| Advanced Auto Parts | Cost Plus World Market | Hibbett Sports | Renfro Corporation     |
| Adorama             | CVS Health             | Hostess        | Ross                   |
| Amgen               | Duluth Trading         | Ipsy           | Saddle Creek Logistics |
| American Freight    | FILA                   | Jockey         | SanMar                 |
| AmerisourceBergen   | Francesca's            | KIND           | Spencer's              |
| AstraZeneca         | Gap                    | Kellogg's      | Sports Unlimited       |
| AutoZone            | GE                     | Lasership      | Toys "R" Us Canada     |
| Baldor Specialty    | Genesco                | Lutron         | Tractor Supply         |
| Foods               | Giant Eagle            | Molson Coors   | Urban Outfitters       |
| Best Buy            | Godiva                 | MWCold         | Vera Bradley           |
| Boot Barn           | Hanes                  | NCR            | Whirlpool              |
| Castellini          | Hard Rock Cafe         | Nestle Purina  | Williams-Sonoma        |
| Chick-fil-A         | Haynes International   | Nordstrom      |                        |
| Christy Sports      | HEB                    | PepsiCo        |                        |
| Colony Brands       |                        | RedBubble      |                        |



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