



Find, implement, and maintain cost savings through contract optimization/management, compliance and visibility

Parcel Carrier Pricing Methods are Becoming Increasingly Complex

Historically, parcel carriers implemented rate increases only on an annual basis. However, since 2016, the two leading national carriers have increased the pace of change, implementing multiple rate, surcharge, and pricing logic changes each year. Due to this change, an increasingly dynamic e-commerce environment, and technological changes in the transportation industry, shippers are being challenged with controlling costs while providing market-leading customer experiences. enVista's Parcel Spend Management service addresses those needs and more.

enVista's parcel spend management solution combines:

- Carrier Contract Optimization and Negotiation
- enVista's Proprietary myShipINFO® Solution, including:
 - o Parcel Audit
 - o Management, Reporting and Visibility

Carrier Contract Optimization and Negotiation

In today's shipping environment, it is more important than ever to keep a close eye on your shipping costs. There have never been greater challenges, nor more opportunities, in optimizing transportation costs. With enVista's carrier contract optimization and negotiation service as part of our parcel spend management solution, you can rest assured that you have an advocate that is looking

out for opportunities to reduce cost and optimize parcel spend over time and throughout the term of your parcel carrier agreements.

The carriers have access to, and consistently leverage, your shipping data. Shouldn't you also have access to at least the same level of analytics and experience? enVista's team of experienced consultants come from all three sides of the transportation triangle: consultants, shippers, and carriers – giving them the perspective necessary to holistically examine your shipping data.

enVista helps monitor your data to see how rate increases affect your business and to bring potential opportunities for savings and strategies to mitigate the risk of GRIs, changes to service guides and changes to revenue tiers. As part of parcel spend

management, we will validate that surcharges are accurate and monitor increases in surcharges that reach a level where it warrants an incentive or discount with the carrier, at which point we can help with the strategy of your carrier communications in order to optimize and negotiate contracts.

myShipINFO

myShipINFO, enVista's proprietary, web-based freight audit and payment solution, gives you the power to view your parcel spend in one, centralized data warehouse. Many transportation departments carry the corporate responsibility of not only getting product out the door in a timely fashion but also managing carrier relationships, agreements and analysis of invoice data to make the best decisions they can with the information they have at their fingertips. The myShipINFO executive dashboard provides transportation leaders the power to view all key performance indicators (KPIs) from a single source across the enterprise, enabling optimal decision-making and better parcel spend management.

enVista's myShipINFO solution provides transportation leaders with a robust parcel audit solution to track carrier compliance and identify invalid charges, so they can be refunded in the form of carrier credits to the shipper.

Available 24/7, myShipINFO's dashboard automatically populates with audited parcel data to provide graphical visualizations using your parcel data. The ad hoc reporting engine provides standard report templates that can be used to configure your optimal version of a report on the fly that can be saved and used on an ongoing basis. The reporting engine also allows for scheduling reports to be distributed to work groups on a user defined basis.

Parcel Spend Management

Contract Management

- Experienced Team of Former Carrier Pricing Managers
- Future-state Modeling
- Granular Contract Analytics/Scenario Management
- Contract Optimization/Negotiation Support (as an extension of your team)
- Peer-based Benchmarking
- Proactive Data Monitoring (ongoing)

Audit

- Comprehensive Parcel Shipment and Accessorial Audit
- Credit Recovery
- Call Center to Maximize Credit Recovery

Visibility

- Executive Dashboards with Data Visualizations
- Management Reporting

Why enVista?

Through myShipINFO, we will have your invoice data and run it through our parcel audit engine. Afterwards, enVista will file for refund credits on your behalf to make sure you're being charged the right amount and getting the refunds you deserve. enVista will also provide you with reports to give you visibility to your data. Having visibility to this data gives you the most leverage when it is time to optimize or negotiate new contracts. enVista does this from the perspective that, at our core, we are supply chain consultants. enVista takes pride in looking at your data, as if it is our own, to maximize cost savings.

Benefits of Parcel Spend Management

Proactive Management of Carrier Agreements

Ongoing contract management
Improved carrier relations by leveraging valuable shipping data
Increased visibility to savings opportunities
Improved carrier service and performance by holding carriers accountable to service standards

Reduction in Annual Transportation Spend

5-15% savings from contract negotiation
1-5% savings from parcel audit

Comprehensive Parcel Accessorial Audit

Call center – leading to 30% more in carrier refund credits

Drill-down Executive Dashboards and Management Reporting

Key performance metrics and spend management

enVista's parcel spend management solution provides you with:

- Comprehensive parcel accessorial auditing to maximize refund credits
- Proven methodology and a team of domain experts to find savings opportunities through assisting with your parcel negotiation
- Executive dashboard and ad hoc management reporting engine to help you monitor your KPIs and analyze your parcel data to ensure decisions are being made with accurate data
- Assistance with managing the annual carrier GRI to determine the impact of the annual increase to your parcel spend

About enVista

enVista is a leading global consulting and software solutions firm enabling enterprise commerce for the world's leading manufacturers, distributors and omni-channel retailers.

enVista is uniquely experienced in both optimizing supply chain efficiencies to drive cost savings and unifying commerce to drive customer engagement and revenue.

enVista's Unified Commerce Platform, and the firm's ability to consult, implement and operate across supply chain, transportation, IT, enterprise business solutions and omni-channel, allows mid-market and Fortune 100/5000 companies to leverage enVista as a trusted advisor across their enterprises.

Consulting and solutions delivery is in our DNA.

Let's have a conversation.™

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