

# Dropship

enVista makes drop shipping simple, fast and profitable!



Expand product offerings without assuming inventory carrying costs to drive additional sales and customer satisfaction while reducing shipping times and costs.

Today's empowered shoppers want to choose from a multitude of products and delivery options and expect immediacy, convenience and simplicity. Competing against Amazon and other retailers with extensive product offerings is driving more retailers to offer dropship services from their trading partners. The end result is broader product offerings, on-time delivery, accurate shipments to customers, improved customer services and business growth opportunities.

Product/Orders	Fulfillment	Support
<ul style="list-style-type: none"><li>• Product catalog syndication</li><li>• Order integration</li><li>• Inventory management</li><li>• Invoice elements</li><li>• Validate dropship vendor invoices</li><li>• Payment to dropship vendors through ACH/check</li><li>• Remittance information communicated to vendors</li></ul>	<ul style="list-style-type: none"><li>• Fulfillment and shipping optimization</li><li>• Bulk shipping</li><li>• Carrier integration (branded peel-off shipping label and packing slip)</li><li>• Real-time shipping validations</li><li>• Vendor portal</li><li>• Top 50 retail and Marketplace pack slip compliance (Macy's, Bed Bath and Beyond, Wayfair, Amazon)</li></ul>	<ul style="list-style-type: none"><li>• Dedicated account team with free 24/7 technical support</li><li>• Inventory track and trace for customer visibility</li><li>• Reporting and analytics to manage trading partner performance</li><li>• Dropship returns – direct to vendor</li></ul>

# Dropship Integrations

E-Commerce	Marketplaces	Formats
<ul style="list-style-type: none"><li>• Salesforce Commerce Cloud</li><li>• Oracle Cloud Platform</li><li>• ShopifyPlus</li><li>• WooCommerce</li><li>• BigCommerce</li><li>• Magento</li></ul>	<ul style="list-style-type: none"><li>• Amazon</li><li>• Instagram</li><li>• Overstock</li><li>• Walmart</li><li>• Wayfair</li></ul>	<ul style="list-style-type: none"><li>• Webform</li><li>• CSV</li><li>• XML</li><li>• XLS</li><li>• Excel Files</li><li>• EDI/X12/EDIFACT</li><li>• JSON</li></ul>

## Dropship Benefits

Give your customers the breadth and depth of choice they expect. Drop shipping provides an effective way for omni-channel retailers to drive additional sales with very little expense or risk. Implementing a dropship program will:

- **Increase Profits** – Drive incremental sales and improved profitability with reduced inventory carrying and shipping costs
- **Satisfy Customers** – Increase customer satisfaction through improved item assortments, reduced out of stocks and transparent order information and real-time updates
- **Accelerate Growth** – Scale e-commerce business with minimal investment and risk
- **Evaluate Products** – Test new products with minimal risk
- **Reduce Costs** – Decrease labor costs of picking, packing and shipping and reduce warehouse, freight services, port operations,

LTL and FTL service fees

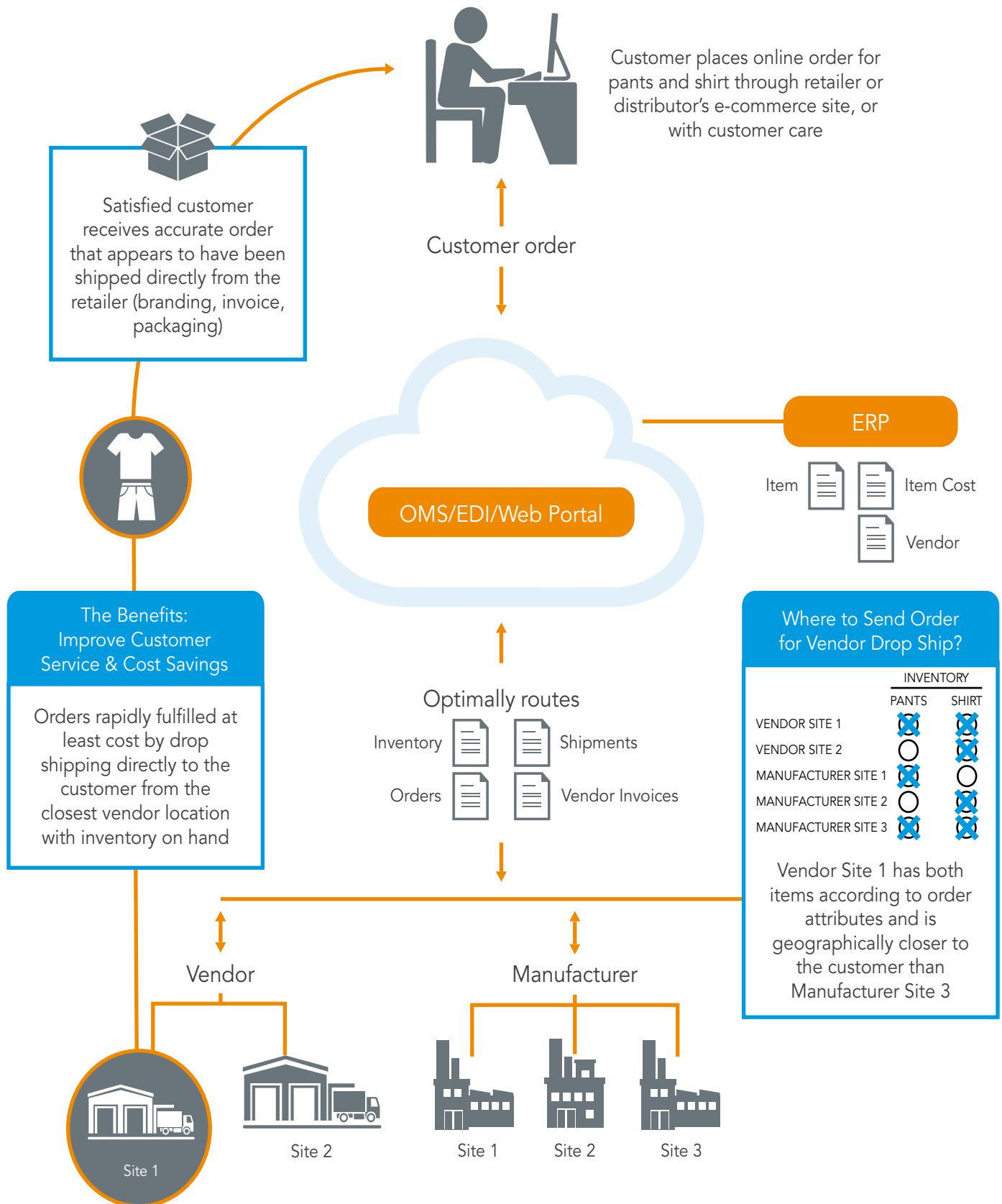
- **Manage Inventory** – Increase inventory visibility and accuracy across all trading partners and marketplaces
- **Manage Vendors** – Monitor and manage order tracking, shipping costs and service level agreements (SLAs)
- **Speed Orders** – Accelerate order processing and improve order cycle times



*“The enVista dropship solution has enabled us to truly scale our dropship program. We have completed Phase 1 of our roll-out and our brand partners couldn’t be happier. We look forward to leveraging more capabilities in the enVista dropship solution to expand our dropship business.”*

*– enVista Dropship Client*

# How Drop Shipping Works



## Why enVista Dropship?

- **Robust and Integrated Platform** – enVista’s Dropship is a SaaS, cloud-based solution and is part of our unified commerce platform
- **Simplified** – Seamless integration between Dropship and EDI streamlines vendor on-boarding
- **Easy to Use** – User-friendly interfaces make it easy for retailers and suppliers to use
- **Low Cost** – With EDI/managed file transfer (data orchestration) native to the enVista platform, there is no need for a third-party service (reduced cost, points of failure and complexity)
- **Fast** – Average implementation time is 60-90 days
- **Highly Scalable** – enVista Dropship can support thousands of vendors and order volumes of tens of thousands per day
- **Single Partner** – enVista’s team of experienced consultants optimize the entire dropship process from strategy to execution and support

These leading brands know us. You should too.

The logo for fabfitfun, featuring the brand name in a black, cursive script font.The logo for GNC, with 'GNC' in large, bold, red capital letters and 'LIVE WELL.' in smaller, red capital letters below it.The logo for SPENCERS, featuring the brand name in a stylized, orange and yellow, bubbly font with black outlines.The logo for AMERICAN FREIGHT FURNITURE - MATTRESS, with 'AMERICAN FREIGHT' in red and 'FURNITURE - MATTRESS' in blue, separated by a small American flag icon.The logo for PETSMART, with 'PET' in red and 'SMART' in blue, featuring a stylized red and blue pet head icon above the 'S'.

## About enVista

enVista is a leading global software solutions and consulting services firm enabling enterprise commerce for the world’s leading manufacturers, distributors and omni-channel retailers.

enVista uniquely delivers both physical and digital commerce solutions – optimizing supply chain efficiencies to drive cost savings, and unifying commerce to drive customer engagement and revenue. These comprehensive capabilities, combined with enVista’s market-leading Unified Commerce Platform, and the firm’s ability to consult, implement and operate across supply chain, transportation, IT, enterprise business solutions and omni-channel commerce, allows mid-market and Fortune 100/5000 companies to leverage enVista as a trusted advisor across their enterprises.

**Consulting and solutions delivery is in our DNA.**  
**Let’s have a conversation.™**

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The enVista logo, featuring the brand name in white lowercase letters with a yellow arc above the 'V', set against a dark teal background.