

# MICROSOFT DYNAMICS 365 BUSINESS CENTRAL

Microsoft Partner



# TRUSTED ADVISORS FOR EVERYTHING MICROSOFT

As the saying goes, your business can only go as far as your accounting and financial management tools can take it. Ask yourself, does my enterprise resource planning (ERP) strategy support my business objectives? Do we even have an ERP strategy?

Growing and scaling your business without increasing costs substantially is on the minds of every executive. It is imperative that your ERP system and strategy support growth and scalability and provide the capabilities your business requires to operate efficiently.

enVista is a Microsoft Gold Certified Partner with nearly two decades of experience implementing and supporting Dynamics ERP. enVista's Microsoft solutions allow your team to stay focused on business operations, not the technology that runs it. Additionally, enVista can help you navigate Microsoft Dynamics 365 (D365) options and provide clarity and direction to strategic, operational, and technical considerations. enVista can help you easily migrate from:

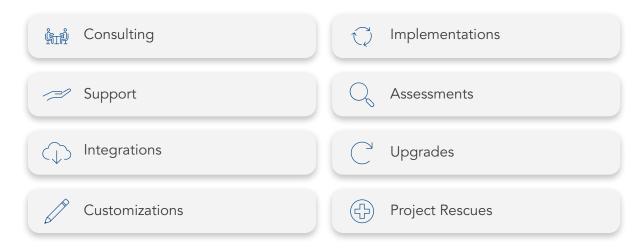
- Dynamics NAV
- Dynamics GP
- Dynamics SL
- QuickBooks

- Syspro
- Sage
- And many more...



#### **Microsoft Capabilities**

#### Services



#### **Platforms**

SharePoint	Microsoft Dynamics 365	Azure	Microsoft SQL Server
Microsoft Dynamics GP	Microsoft Dynamics NAV	Microsoft Dynamics*AX	Microsoft Dynamics SL
Microsoft Flow	PowerApps	Power BI	① Office 365

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#### **Financial Insight and Management**

Microsoft Dynamics 365 Business Central simplifies managing your financials by connecting data from all business units into a single unified view. Leverage data across all departments like inventory, sales and customers for a clear, unified view of your entire business. Built-in Microsoft Power BI reports are unified in the Microsoft ecosystem with the Common Data Service; all the flexibility from Microsoft 365 (formerly Office 365) and the Power Platform are at your fingertips and integrated into Business Central.

#### **Inventory Management and Supply Chain Optimization**

Gain proactive inventory intelligence by using built-in intelligence and Power BI dashboards. Business Central can predict when and what to replenish, helping to optimize inventory levels. Business Central automatically calculates stock levels, lead times, and reorder points to help you avoid lost sales, and any over or under inventory issues. Maintaining optimal inventory levels secures customer satisfaction and improves margins.

#### **Accelerated Sales and Customer Service**

Business Central provides the ability to track all customer interactions and gives guidance on upsell, cross-sell, and renewal opportunities throughout your sales cycle. Respond to sales and service requests quickly from within Microsoft Outlook. Monitor and track customer engagements throughout the relationship lifecycle to deliver exceptional service, in turn, increasing customer loyalty and retention.

#### **Enhance and Improve Project Management**

Managing your projects has never been easier. Develop, modify and control budgets, track invoicing, and manage resources with Business Central's real-time insight functionality.

#### **Optimize Operations**

Operations management in Business Central is customizable, intelligent, and functional. This helps finance and operations leaders to plan, execute, take control of input and output levels, and see the big picture at their business. Business Central provides several tools to help manage operations from forecasting, to automatic purchase order creation, to the ability to calculate and optimize manufacturing capacity and resources to improve production schedules.

### **DYNAMICS ERP SERVICES**

#### **ERP Project Rescue**

Is your ERP project at risk? Are you missing targets and losing executive support? Failure is not an option. If your implementation partner is failing you and a rapid rescue, recovery, and delivery execution plan is the best option, enVista can lead the way. enVista has a proven track record of successful implementations across hundreds of clients. Our proprietary enABLE methodology (Assess, Build, Learn, and Execute) and industry-leading best practices for delivery ensures a successful implementation and on-time go-live.

#### **ERP Consulting and Support**

Are you not getting the level of support expected from your Microsoft Dynamics Partner? Do you require ERP enhancements or integrations but lack the expertise to confidently pull the trigger? enVista's Microsoft Consulting Team is experienced in all Dynamics ERP systems, including Dynamics 365, AX, NAV, GP, and SL. Additionally, enVista will place a strong emphasis on client ownership and end-user testing before go-live so that you have the ability to use, troubleshoot and manage the platform after a successful rollout. Our unique C-I-O model of Consult, Implement, and Operate means that after the heavy lifting is over, we do not walk away, we can support the full lifecycle of your investments.

#### **ERP Assessment**

Not sure what direction your heading or where to go next? Is a cloud-based implementation the best direction for your business? A current and future state diagnosis of how your organization utilizes ERP will provide insight into potential opportunities, risks, and areas of improvement. enVista's ERP Assessment documents existing ERP systems, assesses your business requirements to determine feasibility for a successful implementation, provides actionable steps and guidance, and an estimate on how much an enhancement, implementation, or upgrade will cost.

#### **ERP Upgrade**

Are you considering upgrading from SL, GP or NAV to Business Central? Is your current on-premise Dynamics ERP system heavily customized? Do not worry! enVista's Microsoft Gold Certified Consulting Team is experienced in all Dynamics ERP systems, including Dynamics 365, AX, NAV, GP, and SL. We will strategically move your current data and business processes to the cloud while you are still operating on-premise. Additionally, your cloud go-live will be after thorough testing and validation, ensuring your cloud environment is everything you expected.

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#### Why enVista?

#### **Expert Technicians**

Highly tenured in Dynamics ERP as well as all Microsoft technologies, including SQL, Azure, CRM, Power Platform, Office 365, and more.

#### **Diversified Skills**

Microsoft Certified Consultants in development, EDI, integrations and more.

#### Access to Microsoft

enVista's premier support arrangement with Microsoft allows access to the Microsoft team for issues that require a direct line to the software publisher.

#### Vertical Expertise

Breadth of consulting experience across manufacturing, distribution and retail.

## World-leading brands trust us with their Microsoft environments. You should too.













#### About enVista

enVista is a leading global software solutions and consulting services firm enabling mid-market and Fortune 100/5000 manufacturers, distributors, and retailers to drive customer engagement and revenue. enVista is a Microsoft Gold Certified Partner, specializing in the Microsoft Dynamics 365 suite of products, including Finance, Supply Chain Management, Sales, Marketing, Field Service, Customer Service and Business Central. Additionally, enVista specializes in the Microsoft Power Platform, including Power BI, PowerApps, and Power Automate, along with many other Microsoft Azure services to support Business Intelligence, Custom Application Development and Integration Services.

enVista's clients benefit from a single partner with expertise in a wide range of Microsoft capabilities and that can address all their ERP and IT requirements. enVista has been awarded multiple accolades including recognition as an Inc. 500|5000 Fastest Growing Company eight years in a row from 2011 – 2018. enVista has also been recognized by SupplyChainBrain 100, CRN Tech Elite Solution Provider and Indianapolis Top Places to Work.

#### Let's have a conversation.™

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