

Microsoft Business Solutions Offerings







Our Clients



















What our clients have to say...

enVista's approach, is a team approach. They didn't attempt to create a solution until they came out as a team and talked with us about that. I really liked that we were able to have the players at enVista at the table that had the solutions that we needed.

James Dolan – Director of Logistics Vincennes University

enVista really spent significant time with us learning the business. enVista matched us with a great project manager and a team behind him that was consistent over the life of the project. enVista did a great job helping us find a solution that would embed well with AX.

Matt Howard – Chief Financial Officer Indianapolis Limestone Company

enVista for us has been a flexible, cost effective vendor. They listen, they support, they offer solutions and help us around the clock. I look forward to moving this relationship forward and expanding it in the future.

Jeff Young – Vice President & CIO Haynes International

enVista helped us get our Microsoft Dynamics AX implementation back on track. Wow, thanks for the rescue enVista!

Tom Dickson – Founder Blendtec

Our Solutions to Your Challenges



Business Applications

enVista is a Microsoft Gold Certified Partner with unmatched supply chain consulting, process improvement and technical/functional expertise for a broad array of platform solutions and business productivity applications and collaboration tools.



Application Innovation

In addition to implementing the entire suite of Microsoft business solutions, enVista consultants are also experts in implementing and supporting Microsoft's enterprise resource planning system, Microsoft Dynamics 365 (D365).

- enTelligent Integration Framework (EIF)
- enTelligent Pricing
- enTelligent Notes
- enTelligent Labels



Modern Workplace

Microsoft 365 was designed to foster transparency, conversation, and a strong sense of purpose across teams. Our Microsoft Gold Certified implementation team can bring this solution to you, and enable your employees to work together faster and securely.



Cloud Infrastructure

Let Microsoft Azure handle your Enterprise Applications and Services while you stay focused on accelerating business growth.



Data Platform Modernization

Companies that embrace data platform modernization with cloud, data and AI see nearly double the operating margin and 50+ percent higher average net income from revenue.



Data Analytics and Artificial Intelligence

Microsoft AI will help you develop customer loyalty, enhance your brand presence, automate tasks and use AI-powered data for targeted customer outreach and ultimately enhance the customer experience.



Security and Compliance

enVista's development of a compliance and regulatory roadmap takes outputs from our IT Strategy level services and the IT security assessment processes. With the high-level knowledge of business and IT goal alignment and the security assessment, we will work with your management and stakeholders to develop a roadmap and security plan.



Business Applications

enVista is a Microsoft Gold Certified Partner with unmatched supply chain consulting, process improvement and technical/functional expertise for a broad array of platform solutions and business productivity applications and collaboration tools.

We can review your existing processes, find ways to optimize them and provide best practices moving forward. Our consultants can help your existing IT team with implementing Dynamics 365, training your users, providing ongoing support, and determining which application(s) best fit your needs and where to best host them.

With enVista, Microsoft users benefit from a single partner that can address all of their implementation and support needs across the entire Microsoft platform, including:

Microsoft Dynamics 365 for Finance and Operations

In today's fast-moving and complex environment, your company needs to have real-time visibility into your operations in a single location. Microsoft Dynamics 365 for Finance and Operations can provide that and more, and our team of experts can help you seamlessly implement Dynamics as an ERP platform.

With Microsoft Dynamics 365 for Finance and Operations you will:

- Take the hassle out of managing your finances
- Streamline your supply chain
- Increase access to reporting and analytics

By working with enVista to help implement Microsoft Dynamics 365 for Finance and Operations as your ERP platform in your business, you will find many benefits such as:

- Increasing on-time delivery rate, while relying on much less inventory with lower material and manufacturing costs
- Reducing overhead costs
- Gaining the ability to solve problems proactively rather than reactively
- Reducing time spent on onerous data entry
- Leveraging deeper business intelligence for process improvement
- Capitalizing on the inherent system functionality to promote the whole company working in concert
- Harnessing functionality to automate some of the more manual steps and amplifying the benefits of a Lean transformation

Microsoft Dynamics 365 for Customer Service

Microsoft Dynamics 365 for Customer Service will bring you better visibility into the supply chain and make more accurate decisions when working with a customer. You will have visibility to inventory and order statuses as well as what a customer buys to give you insight into future sale recommendations.

Using Microsoft Dynamics 365 for Customer Service, you will:

- Optimize the customer service experience with insight into inventory and order statuses
- Leverage workspaces to give quick insight into customer service on customer data and order
- Reduce the amount of time it takes to review a customer issue based on the order detail visibility
- Provide various payment abilities before invoicing an order

Microsoft Dynamics 365 for Field Service

Field service capabilities in Dynamics 365 give companies the ability to manage a mobile workforce and deliver products and services to the clients' location. This functionality helps companies ensure they are sending the right people, with the right skills, to the right place, at the right time and giving them the right technology and resources to complete the job.

Your company can benefit from implementing Microsoft Dynamics 365 for Field Services by:

- Leveraging centralized customer information such as asset, service and invoice history
- Benefitting from dynamic schedule boards that optimize how you manage and dispatch your staff
- Attaining insight into service staff location and progress in real-time
- Streamlining and automating business processes
- Helping you become a proactive service provider



Microsoft Dynamics for Sales

Microsoft Dynamics 365 for Sales is a system designed to provide the tools to service the customer at every touchpoint. Breaking down the departmental silos allows for a more personalized interaction with the customer by segmenting potential customers or existing clients. It also allows associates to be proactive with regard to servicing customer needs and meeting customer demands by giving them an avenue to segment and personalize interactions. The value for companies is in Dynamics 365 for Sales' ability to convert disparate data points into operational insights.

Key Benefits of Microsoft Dynamics 365 for Sales:

- Increase customer retention by knowing your customer and how they are interacting with your company
- Increase collaboration within and across teams with access to data and documentation
- Create customizable reports, dashboards and views to manage pipeline in real-time
- Leverage a simplified, integrated solution with tools and systems that are commonly used today
- Attain insight into the big picture of your state of business through centrally located data
- Manage a mobile workforce from anywhere



Application Innovation

In addition to implementing the entire suite of Microsoft business solutions, enVista consultants are also experts in implementing and supporting Microsoft's enterprise resource planning system, Microsoft Dynamics 365 (D365). D365 is a comprehensive, multi-site, multi-currency global business management solution. It automates and streamlines business processes and information flow across finance, sales and marketing, HR, manufacturing, and distribution to enhance revenue and reduce costs. The system also provides the flexibility necessary to adjust and grow with changing business requirements.

From enVista's vast experience implementing D365, enVista identified several gaps in the system. To address these gaps and provide a more complete solution for clients, enVista developed the following proprietary software solutions that enhance the D365 solution:

enTelligent Integration Framework (EIF)

Designed as enVista's flagship product to solve integration implementation issues between D365 and external systems, EIF provides the flexibility to configure, execute and manage custom integrations and has the capability to facilitate error processing and exception handling. EIF supports a multitude of third party systems, and enVista has developed integrations for the following:

- Warehouse Management (Manhattan Associates SCALE, HighJump WMS)
- 3PL (KanelsAble, XPO, Deret Logistics)
- Order Management
- Product Information Management
- Electronic Data Interchange (B2BMailbox)
- Retail Point of Sale
- Transportation Management (MercuryGate)
- Labor Management (enCompass)
- e-Commerce/Online Stores (Spree, Magento)
- Payroll Services
- Voice Picking and Pick to Light Systems (Honeywell Vocollect, Lightning Pick)

enTelligent Pricing

enTelligent Pricing Management for D365 for Operations addresses gaps in cost-plus pricing functionality. Standard Dynamics 365 does not provide an efficient way to apply markups to cost or maintain margins over time. This solution upgrades the standard trade agreement functionality to allow markups, pricing expirations, customer contracts, and mass cost uploads. Utilizing this additional functionality, pricing administrators have more control over the sales price to the customer as well as the margins to the business.

enTelligent Labels

enTelligent Labels provides the ability to create custom labels that D365 cannot create. enVista understands that companies have unique labeling requirements that demand robust functionality around scenarios that are site and item specific. enTelligent Labels allows for customer overrides, quantity overrides, and printer overrides. enTelligent Labels is compatible with both the D365 simple and advanced warehousing modules. Users are able to build label templates in familiar programs such as BarTender and Loftware to satisfy their operating needs.

enTelligent Notes

enTelligent Notes streamlines operations with powerful document propagation that works alongside existing print functionality in D365 and provides D365 users with more robust note and attachment functionality.. enTelligent Notes can also be used to create custom messages for email invoices.









Modern Workplace

Microsoft 365

Microsoft 365 was designed to foster transparency, conversation, and a strong sense of purpose across teams. Too often organizations become too siloed and communication becomes too difficult and confusing, with important information getting lost in the shuffle.

Our Microsoft Gold Certified implementation team can bring this solution to you, and enable your employees to work together faster and securely.

Microsoft 365 helps your company in many ways by:

- Unlocking creativity by enabling people to work naturally with ink, voice and touch, all backed by tools that utilize AI and machine learning
- Providing the broadest and deepest set of apps and services with a universal toolkit for teamwork, giving people flexibility and choice in how they connect, share and communicate
- Simplifying IT by unifying management across users, devices, apps and services
- Helping safeguard customer data, company data and intellectual property with built-in, intelligent security
- Helping companies achieve more together by better connecting employees, customers and suppliers
- Empowering employees to get work done from anywhere, on any device
- Protecting company data across devices with always-on security
- Simplifying the set-up and management of employee devices and services with a single IT console

Office 365

Power your team's productivity with Microsoft Office 365 for Business that securely reinforces teamwork and flexible workstyles.

Choosing the right Microsoft Office 365 partner allows your organization's leaders to enable their employees to make better and faster decisions. Today's employees want tools that allow them to be untethered as they do their work, and they want to use the latest technologies at work as they do in the rest of their lives. Automating business processes, keeping those processes up to date and matching changes in the business are critical to usability and value.

As an Office 365 implementation partner, enVista will help you unlock the benefits of using the latest in cloud-based, business applications from Microsoft. The same Office applications that businesses use every day are now offered as a cloud service, so everything is always up to date. The real strength in Office 365 is in how it brings enterprise-grade services to all types of organizations and enables collaboration throughout all levels of your business.

enVista and Microsoft Office 365 will help you:

- Provide your employees with productivity, collaboration, and business intelligence tools that work well together
- Protect your data against leaks and unauthorized actions with built-in security across devices and cloud service
- Edit and work on files together in real time
- Work anytime, anywhere using Office 365 on any device

SharePoint

As a Microsoft SharePoint partner, we have the expertise to build beautiful solutions with all the features your business needs to achieve success, helping you gain full value for your SharePoint (online or on-premise) platforms. In today's high-speed business environment your organization needs to be able to get your employees critical information relevant to their needs quickly. SharePoint ensures that your documents and collaborative efforts are easily accessible to your workforce while maintaining high security for sensitive or private data.

SharePoint can help:

- Create user-centered solutions to help your workforce with their business needs
- Streamline your document management and search capabilities
- Leverage out-of-the-box solutions as much as possible to ensure lower demands of your IT staff
- Optimize your employee collaboration in the workplace (including remote employees)
- Create powerful workflows to streamline internal business processes and cut down on paper)









Cloud Infrastructure

Let Microsoft Azure handle your Enterprise Applications and Services while you stay focused on accelerating business growth.

Having a Microsoft Azure cloud services partner enables you to quickly build, deploy, and manage applications across a global network of Microsoft managed data centers. By turning to Microsoft Azure and the cloud, you can keep your competitive edge without expanding your budget. Azure helps you bring products and services to market quickly. You can instantly scale globally, with everything needed to support worldwide business growth.

Cloud Strategy

A majority of today's enterprises have adopted a cloud strategy. Those still running legacy applications need to deploy cloud custom web-applications. Enterprises need to focus on their strengths – not their hardware. We can help your organization utilize Azure as a platform to help build powerful solutions to aid your business needs. Our consultants build and implement modern technology solutions using Azure laaS, PaaS and Internet of Things.

Our team of Microsoft certified consultants can help your business:

- Leverage Azure as a platform of choice for utilizing cloud services to grow your business
- Create enterprise solutions to automatically scale according to your changing market needs
- Upgrade its old legacy applications to modern cloud or hybrid applications
- Help "lift and shift" your existing infrastructure to the cloud to remove hardware from your own data centers
- Utilize deep technical expertise in Azure and Dynamics development and create hybrid solutions using both



Data Platform Modernization

Companies that embrace data platform modernization with cloud, data and AI see nearly double the operating margin and 50+ percent higher average net income from revenue.

Data Sources

Azure Data Services has a variety of data management and analytics tools for all your data needs. It can store structured and unstructured data, whether it's born in the cloud like sensor and social, or perhaps different data altogether like media.

You face an uphill battle with all the new services and technologies that roll out every day. Microsoft alone has announced three game-changing investments: SQL Server 2017 for Linux, Azure SQL Database Managed Instance, and fully-managed database services for open source PostgreSQL and MySQL. With so many choices for how you can enhance your existing platform today and invest in a path that will lead your business into tomorrow, how do you prioritize?

No matter what you're running today or where you want to go, Microsoft can help you choose your own path to modernization. Microsoft developed SQL Server 2017 and Azure data services to work with other vendor and open source technologies in order to facilitate interoperability with your existing assets – allowing you to choose your own path to modernization.

The latest release of SQL Server 2017 runs on Windows and Linux, meaning you can extend consolidation benefits across Linus workloads, on-premises or in the cloud, to lower your hardware costs and maximize your existing investments.

SQL Server 2017 infuses your mission critical apps with advanced capabilities that enable workload mobility and real-time predictive analytics for data on-premises or in the cloud. Only SQL Server 2017 offers indatabase R Server, end-to-end mobile BI and in-memory OLTP and Columnstore built-in for no additional cost. Best of all, SQL Server's security is paramount and proven. The NIST has named it the least vulnerable database among top providers for seven years.

Try Azure SQL DB Managed Instance & Database Migration Service

Microsoft Azure has released two new, fully-managed database services, Azure Database for PostgreSQL and Azure Database for MySQL, which allow you to easily and securely run open source on Azure as part of your public cloud strategy. If you're already running PostgreSQL or MySQL, you can rest assured that now you can do so from the secure, reliable and fully-managed comfort of the cloud you already know and trust.



Data Analytics & Artificial Intelligence

Microsoft AI will help you develop customer loyalty, enhance your brand presence, automate tasks and use AI-powered data for targeted customer outreach and ultimately enhance the customer experience.

Microsoft Power BI

Provide your professionals with access to the information they need so they can be more effective. We can help provide the best service for your business intelligence needs, no matter what the current state of your data and reporting is now; from designing at the ground-up, to building your data warehouse, to designing and creating meaningful dashboards, analyses and reports for your users, both internally and externally.

Data Analytics and Al

Inspect, clean, transform, model and add predictive analysis to your data. Today, your business needs access to the right data at the right time in a format that will allow you to make real-time business decisions. You need the ability to forecast/predict where action might be needed, from devices and equipment that need preventative maintenance to logistical decisions on where to move product or place resources. Your employees need to have the ability to make quick decisions based on trusted data and proven formulas/ process without the need to "crunch numbers" and help them focus on what matters to them the most.

By utilizing enVista's team of certified Microsoft Consultants and data and AI experts, you will:

- Gain the ability to make real-time business decisions based on data from IoT devices and both internal (ERP/OMS/WMS) and external data sources
- Leverage a cloud predictive analytics service to quickly create and deploy predictive models as analytics solutions
- Leverage real-time dashboards to help transform live data into actionable and insightful visuals
- Increase ROI of your business intelligence/artificial intelligence project with a defined "business intelligence journey" and best practices for user adoption across all levels within your organization



Security and Compliance

Organizations across the globe are extremely concerned about the state of their security profile and risk exposure. Moreover, depending on their geographical location and industry vertical, they are mandated to conform and attest their security implementations to a multitude of regulations and standards. General Data Protection Requirements (GDPR), International Standards Organization (ISO 27001), Health Insurance Portability and Accountability Act (HIPAA), and Federal Information Processing Standards (FIPS 140-1) are just a small fraction of the many security and compliance constructs.

enVista is proud to offer the following services to assist clients with various Information Security Governance needs:

- Scan, assess, and test existing security controls to verify secure implementation of policies and technologies and assist with compliance activities
- Implementation and monitoring of technical infrastructure through our Managed Security Service Provider offerings
- 24/7 incident monitoring and response through our Managed Security Operations Center offering
- Developing various information security policies to provide clients with security governance to guide daily operations and follow industry best practices
- Implement and conduct periodic information security awareness training to teach employees how to avoid Phishing emails and malicious websites that may compromise computers and servers

Compliance

enVista's development of a compliance and regulatory roadmap takes outputs from our IT Strategy level services and the IT security assessment processes. With the high-level knowledge of business and IT goal alignment and the security assessment, we will work with your management and stakeholders to develop a roadmap and security plan.

The roadmap and plan will include review and development processes for policy, process/procedural, technical implementations or planning needs, and ongoing IT risk management for threats to security and information.

YOUR SINGLE PARTNER -

FROM SOURCE TO CONSUMPTION & PURCHASE ORDER TO FULFILLMENT.



enVista's CIO Model

enVista has been providing expert and reliable technology services since 1999. As an information technology consulting and services company, we provide technology services ranging from strategy to managed services to managed cloud hosting within our SSAE18/SOC data center. Our proprietary consult, implement and operate (CIO) methodology, combined with our comprehensive services, enable clients to leverage one service provider across all technology requirements.

Consult

enVista collaborates with clients to create strategies and optimize information technology processes that lead to a lower total cost of ownership, including:

- CIO Leadership
- Strategy and Analysis
- Operational and Security Assessments and Audits
- Process Optimization
- Compliance and Regulatory Planning (Sarbanes-Oxley, HIPAA, NIST, PCI)
- Program and Project Management
- Capacity Management
- Continuous Improvement Processes

Implement

Our certified consultants complement and partner with your internal information technology resources during the design and implementation of all types of technology projects or staffing requirements.

- Cloud Service (Community, Dedicated or Private)
- Procurement
- Design, Architect and Plan Technology Environments
- Deployment
- Project Lead
- Consulting/Staffing
- Security Solutions
- Supply Chain Infrastructure Solutions
- Virtualization Solutions
- Inventory and Asset Control

Operate

enVista clients save an average of 30% on information technology infrastructure costs utilizing enVista's On Demand information technology hosting platform and operation services in a compliant and secure manner.

- Support Desk
- 24/7 System Monitoring and Network Management
- Data Center/Hosted Services
- Security and Data Management
- Backup/Storage Management
- Capacity and Change Management
- Application Hosting and Support

Our Partnerships















About enVista

enVista is a leading global consulting and software solutions firm enabling enterprise commerce for the world's leading manufacturers, distributors and omni-channel retailers.

enVista is uniquely experienced in both optimizing supply chain efficiencies to drive cost savings, and unifying commerce to drive customer engagement and revenue.

enVista's Unified Commerce Platform, and the firm's ability to consult, implement and operate across supply chain, transportation, IT, enterprise business solutions and omni-channel, allows mid-market and Fortune 100/5000 companies to leverage enVista as a trusted advisor across their enterprises.

