

#### PARTNERSHIP PROFILE





# Coupa (formerly Llamasoft) Corporate Relationship and Affiliation Since 2012

- User Conference Sponsor
- Co-Marketer
- 60+ Joint Clients
- Llamasoft Certified enVista Associates
- Global Llamasoft Experience

### **Experienced Technology Solutions Practice on Multiple Solutions**

- Digital Design and Decision Center
- Supply Chain Guru
- Data Guru
- Demand Guru
- Apps
- Optimiza

## **Experienced Client-Side Services Support**

- Training
- Coaching
- Baseline Modeling
- Scenario Design and Execution
- Sensitivity Analysis
- Inventory Analysis
- Inventory Flow Optimization
- Transportation Routing
- Tariff & Foreign Trade Zone Analysis
- Insource-Outsource Analysis
- Capacity Analysis
- Replenishment Analysis
- Transition Planning
- Financial Analysis
- Capital Analysis
- Change Management
- Execution Roadmap

NOTE: These services assume Llamasoft implementation resources are partnering with enVista and executing "vendor side" services.

### **Supply Chain Transformation Services**

#### • Facility Transformation

- 3PL Selection/Transition
- Site Selection, Optimizing Labor, Taxes & Transportation
- Facility Design/Facility Optimization/Automation Analysis
- Material Handling/Automation Engineering
- Material Handling/Automation Implementation Services

#### Supply Chain Technology Selection Services

- Supply Chain Software Strategy & Selection Services
- Warehouse Management System
- Labor Management System
- Order Management System
- Point of Sale/eCommerce Store Front
- Transportation Management System
- Transportation Application Integration Services
- Demand Planning & Forecasting
- ERP Implementation Services

#### Transportation Services

- Two-Day Ground Delivery Optimization
- Carrier Contract Negotiation
- Global Freight & Parcel Cost Modeling & Benchmarking
- Freight & Parcel, Audit & Pay
- Transportation & Fleet Modeling
- Traceability & Visibility
- Route Optimization
- Parcel vs. Pool Point Store Replenishment Optimization
- Insourcing vs. Outsource Transportation to/from 3PL
- Incoterm Prepaid to Collect Conversion Project

#### Supply Chain Traceability & Visibility

- Management of Supply Chain Transition
- Private Equity Due Diligence

#### Clients















